

The Impact of Credit Market Sentiment Shocks – A TVAR Approach

NED 2019, Kiev

Maximilian Böck and Thomas O. Zörner

Vienna University of Economics and Business

September 5, 2019

Investor beliefs and credit cycles

Great Financial Crisis 08 revived the interest among economists and policymakers

- ▶ about the role of financial frictions and belief formation at financial markets
- ▶ long-standing debate on the rational expectations assumption (Fama, 1970)
- ▶ how to tackle issues of financial instability from a central bank perspective (Stein, 2014)

We provide macro evidence to a current theoretical debate on credit cycles and market sentiments (Kubin et al., 2019).

Contribution

Empirical validation of the impact of credit market sentiments on the credit and business cycle

- ▶ using monthly US data between 1968 and 2014 from the FRED (McCracken and Ng, 2016)
- ▶ estimating small macroeconomic model of the US economy enriched with behavioral elements
 - ▶ disentangling 'optimistic' and 'pessimistic' credit market sentiment regimes (Balke, 2000; Kubin et al., 2019)
 - ▶ employing a psychologically grounded belief formation mechanism (Bordalo et al., 2018)
 - ▶ implementing an unexpected sentiment shock as an instrument for identification (Mertens and Ravn, 2013)

Explaining economic instability

Building on rational expectations

- ▶ early contributions show that exogenous shocks amplify and propagate business cycle movements (Bernanke and Gertler, 1989; Kiyotaki and Moore, 1997)
- ▶ Matsuyama et al. (2016) provide an endogenous explanation of credit cycles

Explaining economic instability

Building on rational expectations

- ▶ early contributions show that exogenous shocks amplify and propagate business cycle movements (Bernanke and Gertler, 1989; Kiyotaki and Moore, 1997)
- ▶ Matsuyama et al. (2016) provide an endogenous explanation of credit cycles

Using a behavioral approach:

- ▶ Barberis et al. (1998) already incorporate psychological heuristics into a model of investor sentiment
- ▶ Nofsinger (2005) highlights the importance of social mood rather than economic „fundamentals“ in investment decisions
- ▶ Bordalo et al. (2018) postulate a psychologically grounded behavioral theory of credit cycles
- ▶ Kubin et al. (2019) extends the Matsuyama et. al. model with behavioral elements

Empirical Literature

Exogenous shocks to balance-sheet measures as driver for instability

- ▶ Schularick and Taylor (2012) use credit growth as predictor of financial crisis in a long-run historical dataset over the years 1870-2008
- ▶ Mian et al. (2017) study the dynamics of household debt as predictor for GDP growth
- ▶ Baron and Xiong (2017) show that elevated credit expansion leads to a increase in bank equity crash risk

Empirical Literature

Exogenous shocks to balance-sheet measures as driver for instability

- ▶ Schularick and Taylor (2012) use credit growth as predictor of financial crisis in a long-run historical dataset over the years 1870-2008
- ▶ Mian et al. (2017) study the dynamics of household debt as predictor for GDP growth
- ▶ Baron and Xiong (2017) show that elevated credit expansion leads to a increase in bank equity crash risk

Endogenous explanations mostly use credit sentiments as driving force

- ▶ Greenwood and Hanson (2013) stress that a decline in issuer quality is a more reliable signal of credit market overheating than credit growth
- ▶ López-Salido et al. (2017) show the predictive power of elevated credit market sentiments for economic activity

Empirical Literature

Exogenous shocks to balance-sheet measures as driver for instability

- ▶ Schularick and Taylor (2012) use credit growth as predictor of financial crisis in a long-run historical dataset over the years 1870-2008
- ▶ Mian et al. (2017) study the dynamics of household debt as predictor for GDP growth
- ▶ Baron and Xiong (2017) show that elevated credit expansion leads to a increase in bank equity crash risk

Endogenous explanations mostly use credit sentiments as driving force

- ▶ Greenwood and Hanson (2013) stress that a decline in issuer quality is a more reliable signal of credit market overheating than credit growth
- ▶ López-Salido et al. (2017) show the predictive power of elevated credit market sentiments for economic activity

Moreover Bordalo et al. (2018) find predictability of analysts' forecast errors → not explainable by standard approaches

Diagnostic Expectations

Behavioral theory following Bordalo et al. (2018):

- ▶ based on the representativeness heuristic (Kahneman and Tversky, 1972)

Diagnostic Expectations

Behavioral theory following Bordalo et al. (2018):

- ▶ based on the representativeness heuristic (Kahneman and Tversky, 1972)
- ▶ define distorted probability distribution $p^\theta(\cdot)$ for ω , the state of the economy

$$p^\theta(\hat{\omega}_{t+1}) = p(\hat{\omega}_{t+1} | \omega_t = \hat{\omega}_t) \times \left[\frac{p(\hat{\omega}_{t+1} | \omega_t = \hat{\omega}_t)}{p(\hat{\omega}_{t+1} | \omega_t = \varphi \hat{\omega}_{t-1})} \right]^\theta \frac{1}{Z} \quad (1)$$

- ▶ θ measures the severity of judging according to representativeness

Diagnostic Expectations

Behavioral theory following Bordalo et al. (2018):

- ▶ based on the representativeness heuristic (Kahneman and Tversky, 1972)
- ▶ define distorted probability distribution $p^\theta(\cdot)$ for ω , the state of the economy

$$p^\theta(\hat{\omega}_{t+1}) = p(\hat{\omega}_{t+1} | \omega_t = \hat{\omega}_t) \times \left[\frac{p(\hat{\omega}_{t+1} | \omega_t = \hat{\omega}_t)}{p(\hat{\omega}_{t+1} | \omega_t = \varphi \hat{\omega}_{t-1})} \right]^\theta \frac{1}{Z} \quad (1)$$

- ▶ θ measures the severity of judging according to representativeness
- ▶ the state of the economy is a random variable following

$$\begin{aligned} \omega_t | \varphi, h_t &\sim \mathcal{N}(\varphi \omega_{t-1}, \exp(h_t)) \\ h_t | \mu, \phi, \sigma_h^2 &\sim \mathcal{N}(\mu + \phi(h_{t-1} - \mu), \sigma_h^2) \end{aligned} \quad (2)$$

Diagnostic Expectations

Behavioral theory following Bordalo et al. (2018):

- ▶ based on the representativeness heuristic (Kahneman and Tversky, 1972)
- ▶ define distorted probability distribution $p^\theta(\cdot)$ for ω , the state of the economy

$$p^\theta(\hat{\omega}_{t+1}) = p(\hat{\omega}_{t+1} | \omega_t = \hat{\omega}_t) \times \left[\frac{p(\hat{\omega}_{t+1} | \omega_t = \hat{\omega}_t)}{p(\hat{\omega}_{t+1} | \omega_t = \varphi \hat{\omega}_{t-1})} \right]^\theta \frac{1}{Z} \quad (1)$$

- ▶ θ measures the severity of judging according to representativeness
- ▶ the state of the economy is a random variable following

$$\begin{aligned} \omega_t | \varphi, h_t &\sim \mathcal{N}(\varphi \omega_{t-1}, \exp(h_t)) \\ h_t | \mu, \phi, \sigma_h^2 &\sim \mathcal{N}(\mu + \phi(h_{t-1} - \mu), \sigma_h^2) \end{aligned} \quad (2)$$

Taking expectations yields

$$\mathbb{E}_t^\theta(\hat{\omega}_{t+1}) = \mathbb{E}_t(\hat{\omega}_{t+1}) + \theta[\mathbb{E}_t(\hat{\omega}_{t+1}) - \mathbb{E}_{t-1}(\hat{\omega}_{t+1})] \quad (3)$$

Apply this approach to the difference of Baa corporate bond yield and the 10-year Treasury yield, i.e. our credit market sentiment!

Diagnostic Expectations

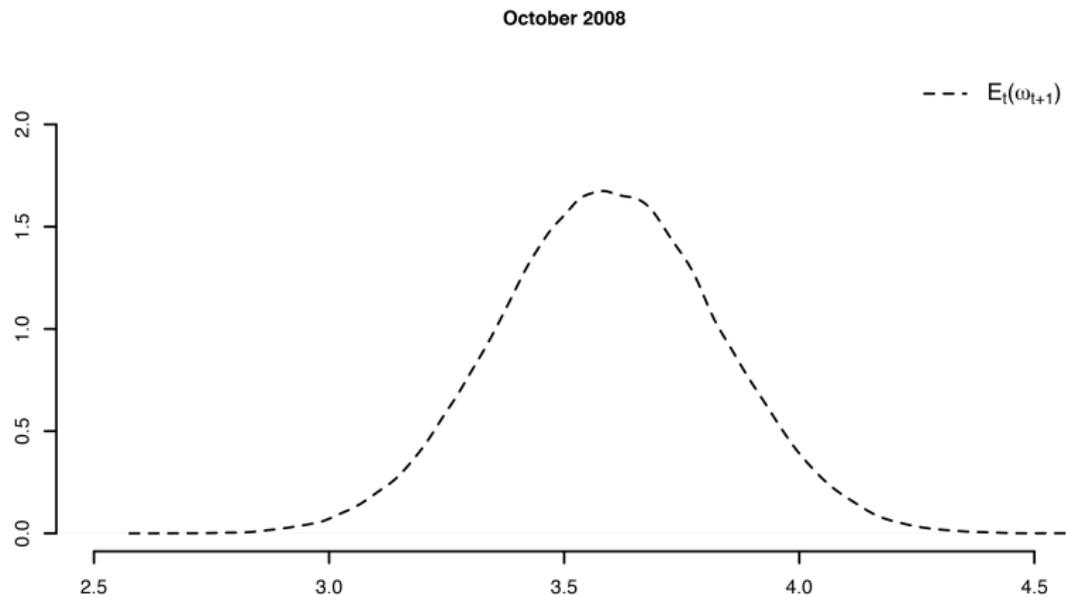


Figure 1: Diagnostic Expectations

Diagnostic Expectations

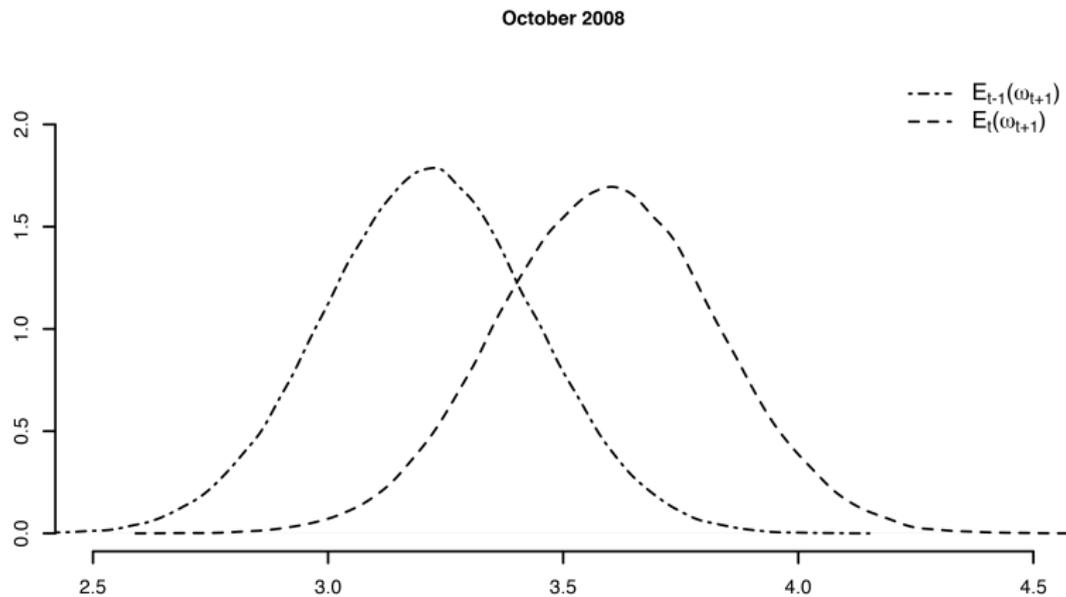


Figure 1: Diagnostic Expectations

Diagnostic Expectations

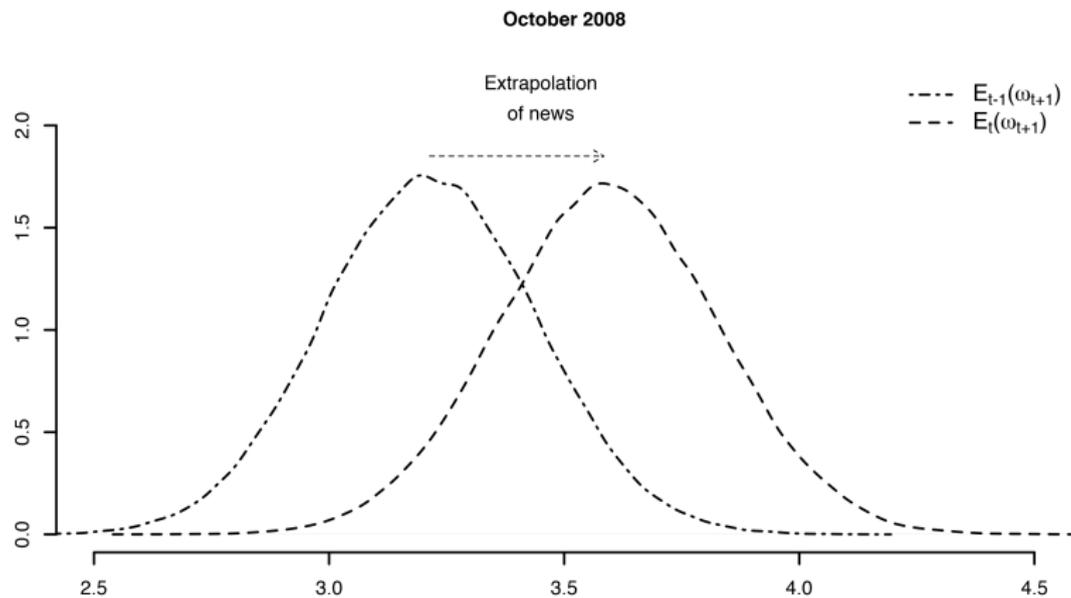


Figure 1: Diagnostic Expectations

Diagnostic Expectations

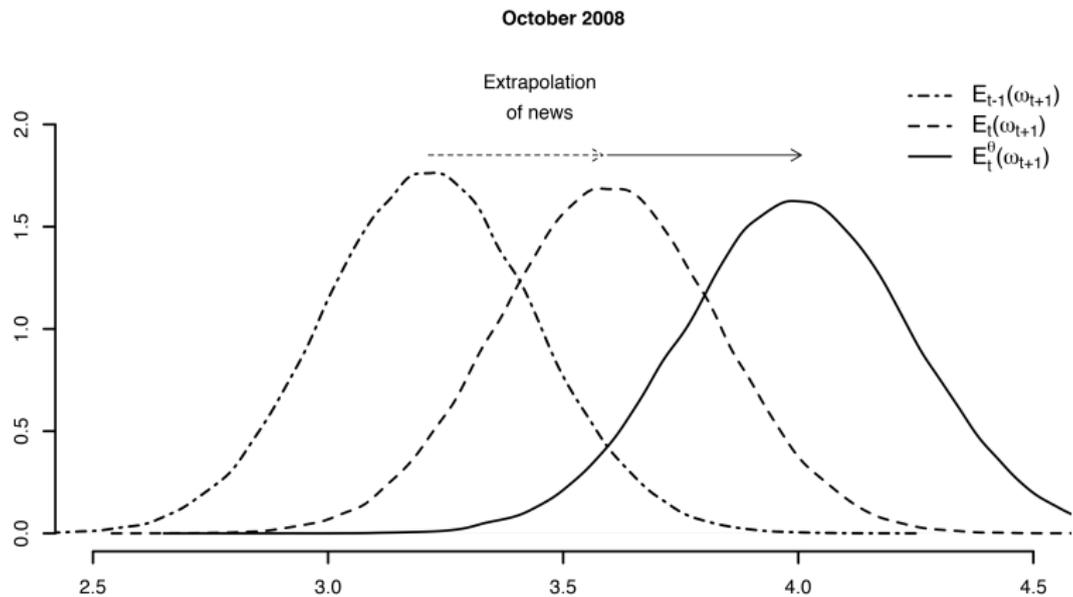


Figure 1: Diagnostic Expectations

Diagnostic Expectations

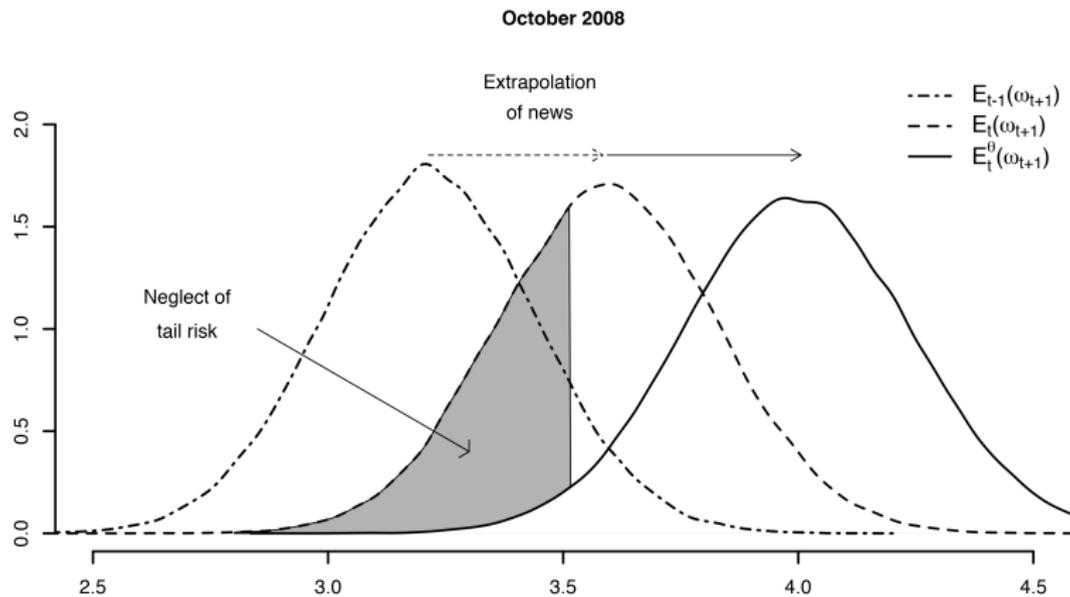


Figure 1: Diagnostic Expectations

Credit Market Sentiment

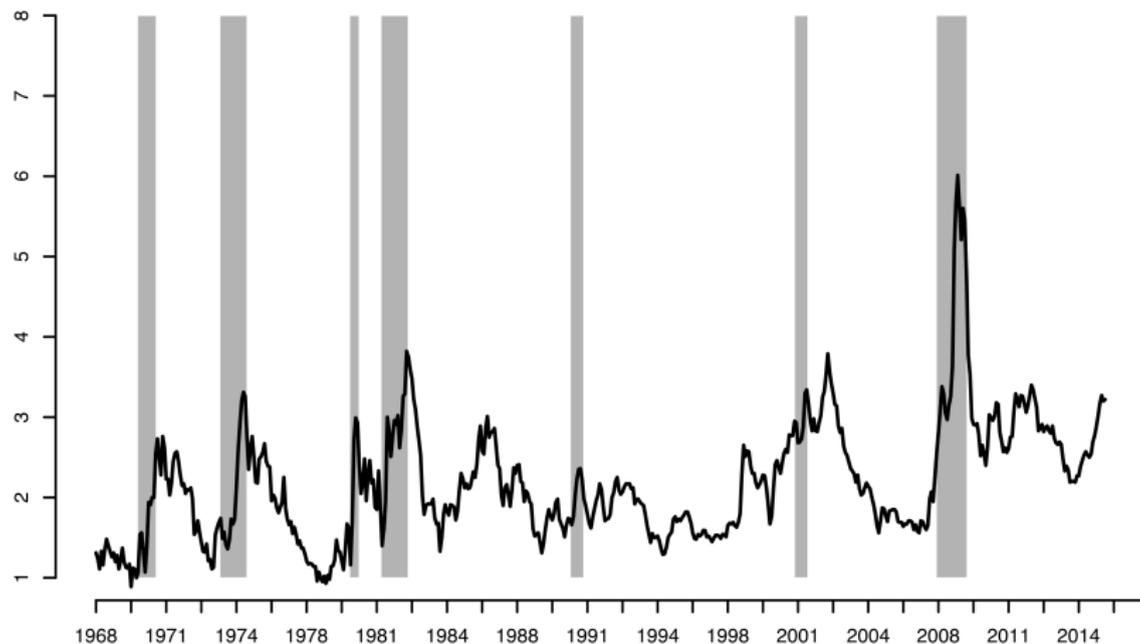


Figure 2: Baa bond - Treasury credit spread and its diagnostic expectations, ω and $\mathbb{E}_t^\theta(\hat{\omega}_{t+1})$

Credit Market Sentiment

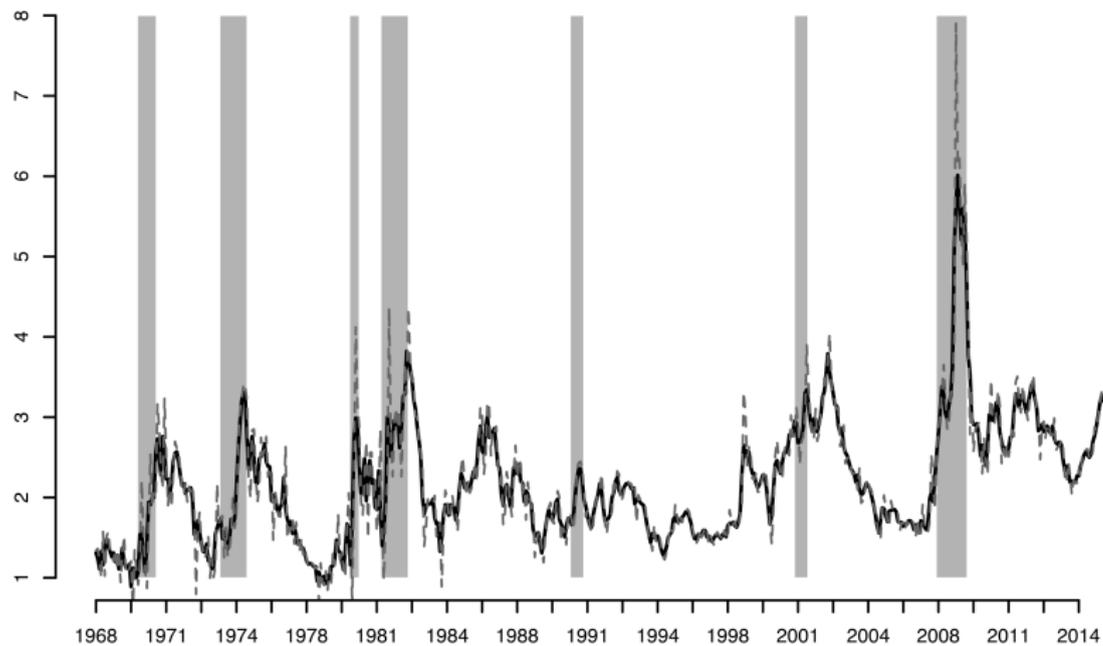


Figure 2: Baa bond - Treasury credit spread and its diagnostic expectations, ω and $\mathbb{E}_t^\theta(\hat{\omega}_{t+1})$

Credit Market Sentiment

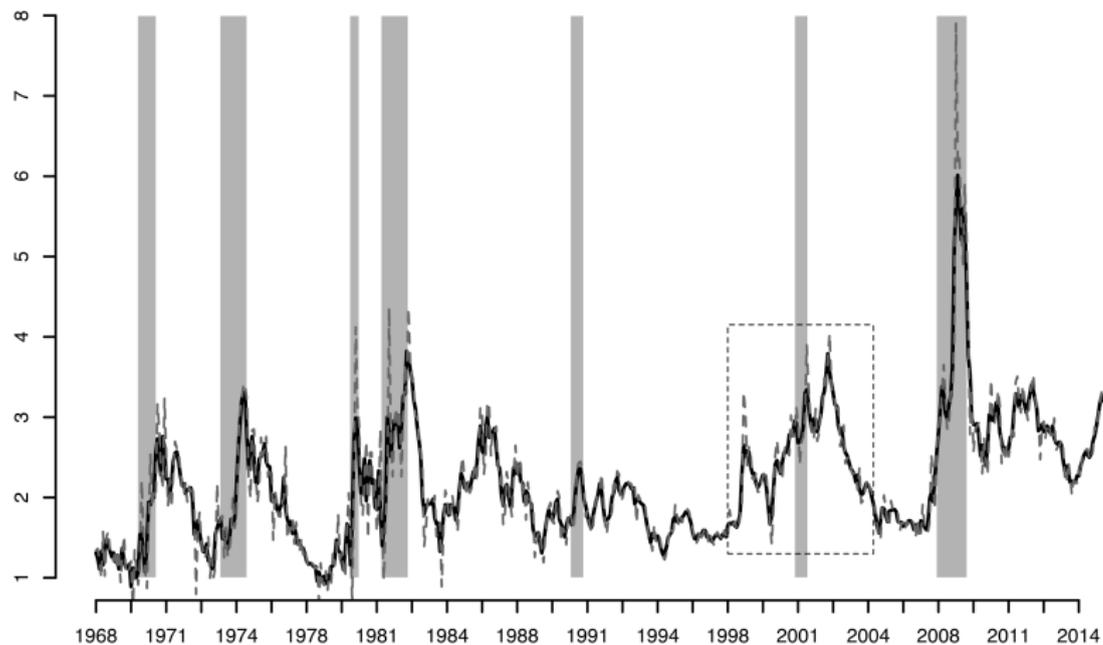


Figure 2: Baa bond - Treasury credit spread and its diagnostic expectations, ω and $\mathbb{E}_t^\theta(\hat{\omega}_{t+1})$

Credit Market Sentiment

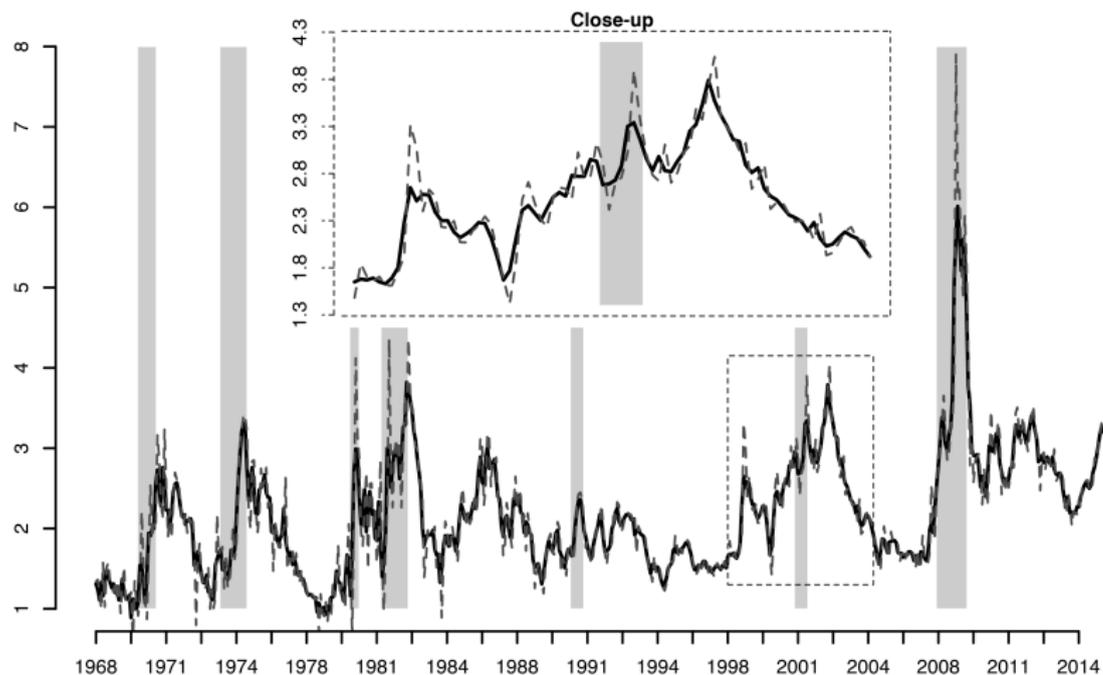


Figure 2: Baa bond - Treasury credit spread and its diagnostic expectations, ω and $\mathbb{E}_t^\theta(\hat{\omega}_{t+1})$

Credit Market Sentiment

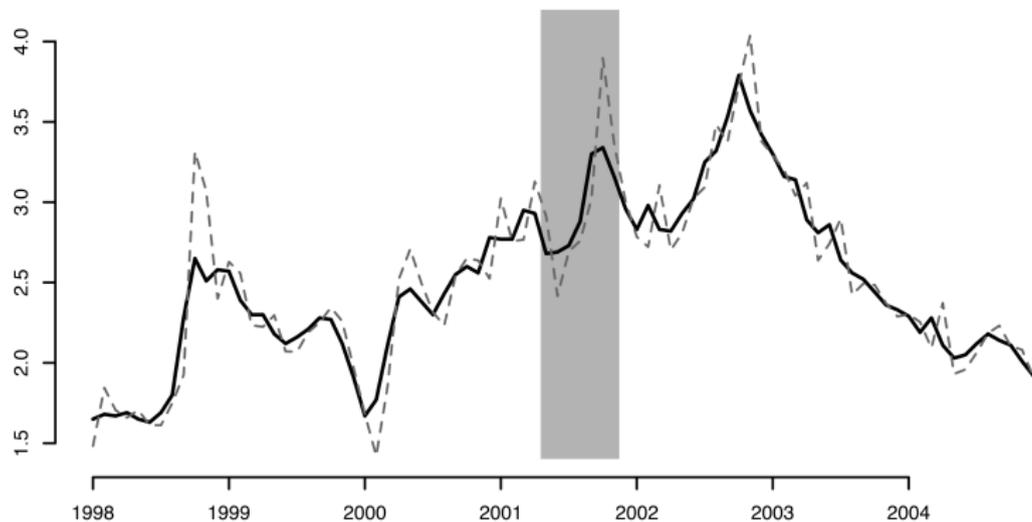


Figure 3: Baa bond - Treasury credit spread and its diagnostic expectations, ω and $\mathbb{E}_t^\theta(\hat{\omega}_{t+1})$

Threshold Bayesian Vectorautoregressive Model

Non-linear M -dimensional VAR:

$$Y_t = \begin{cases} c_1 + \sum_{j=1}^p A_{1j} Y_{t-j} + \Lambda_1 e_t, & \text{if } S_t = 1, \\ c_2 + \sum_{j=1}^p A_{2j} Y_{t-j} + \Lambda_2 e_t, & \text{if } S_t = 2, \end{cases} \quad (4)$$

- ▶ multivariate M -dimensional time series process $\{Y_t\}_{t=1}^T$
- ▶ c_i is a $M \times 1$ intercept vector for regime i ,
- ▶ A_{ij} is a $M \times M$ coefficient matrix of lag j for regime i ,
- ▶ Λ_i is the lower triangular Cholesky factor of regime i ,
- ▶ $\Sigma_i = \Lambda_i \Lambda_i^T$ holds,
- ▶ $e_t \sim \mathcal{N}_M(0, I_M)$,
- ▶ $\{S_t\}_{t=1}^T$ is a latent indicator vector

Data & Threshold Variable

Our time series process consists of: $Y_t = \{\omega_t, y_t, L_t, \pi_t, i_t\}$

- ▶ ω_t : difference of Baa corporate bond yield and the 10-year Treasury yield (Greenwood and Hanson, 2013)
- ▶ y_t : industrial production growth rate
- ▶ L_t : business loans growth rate
- ▶ π_t : inflation
- ▶ i_t : Federal funds rate extended with shadow rate (Wu and Xia, 2016)

We use the credit sentiment variable, ω_t , as threshold variable:

$$\begin{aligned} S_t = 1 &\iff \omega_{t-d} \leq \gamma, \\ S_t = 2 &\iff \omega_{t-d} > \gamma, \end{aligned} \tag{5}$$

- ▶ latent threshold parameter γ
- ▶ delay parameter $d = 1$ for our specification

Identification based on External Instruments

Approach by Mertens and Ravn (2013) and Gertler and Karadi (2015):

$$\epsilon_{S_t} = \Lambda_i e_{S_t}, \quad \text{if } S_t = i, \quad (6)$$

with the following assumptions

$$\begin{aligned} \mathbb{E}(Z_t e_t^{\omega T}) &= \Phi, \\ \mathbb{E}(Z_t e_t^{-\omega T}) &= 0. \end{aligned} \quad (7)$$

Z_t is the difference between the one-step ahead forecast using diagnostic expectations and the realized value of the credit market sentiment

Robustness: Cholesky identification with ω_t ordered first

Prior setup & Posterior simulation

Adaptive shrinkage priors following Huber and Feldkircher (2019) illustrated as follows

$$\begin{aligned}\beta_{ij} \mid \psi_{ij}, \lambda_j^2 &\sim N\left(0, \frac{2}{\lambda_j^2} \psi_{ij}\right), \\ \psi_{ij} &\sim G(\omega, \omega), \quad \omega \sim \text{Exp}(1), \\ \lambda_j^2 &= \prod_{k=1}^j \zeta_k, \quad \zeta_k \sim G(0.01, 0.01).\end{aligned}\tag{8}$$

We employ a MCMC algorithm to draw from the conditional posterior densities, iterating over the following steps

- (i) draw the VAR coefficients regime-wise using the triangular algorithm (Carriero et al., 2015)
- (ii) draw the threshold parameter γ using an adaptive RW-MH step (Chen and Lee, 1995; Haario et al., 2001)

Impulse Response Analysis

(unexpected 100 basis point BAAT10 increase → news shock)

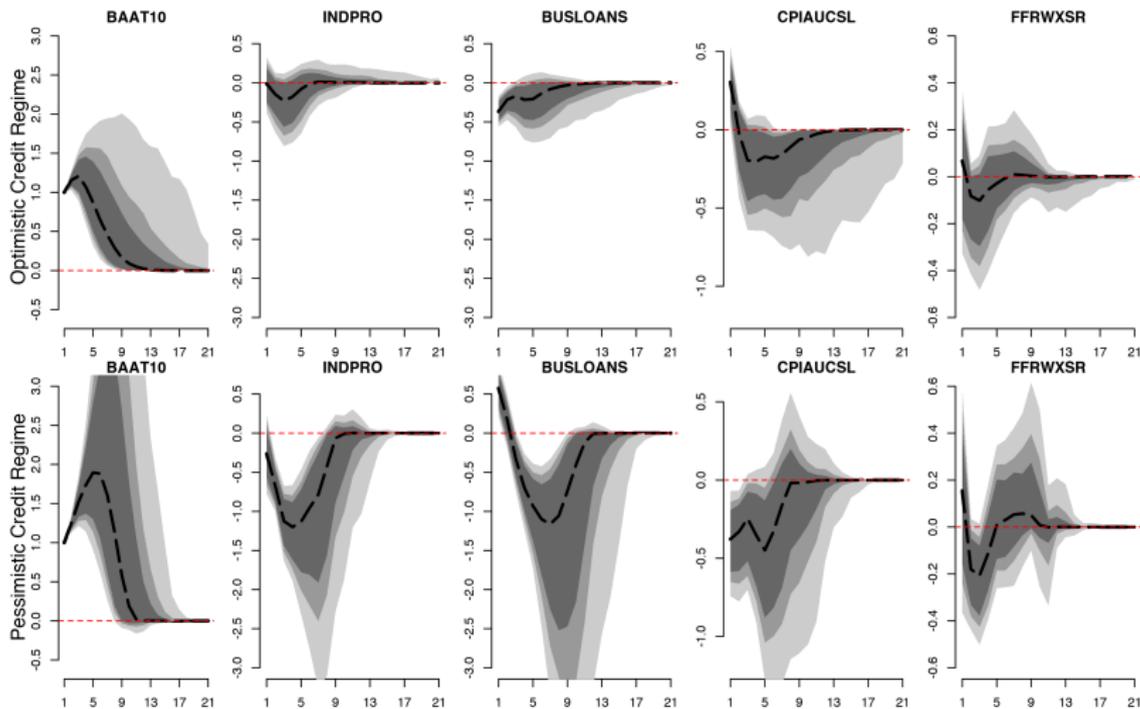


Figure 4: Identification based on the external instrument

Robustness

(unexpected 100 basis point BAAT10 increase → news shock)

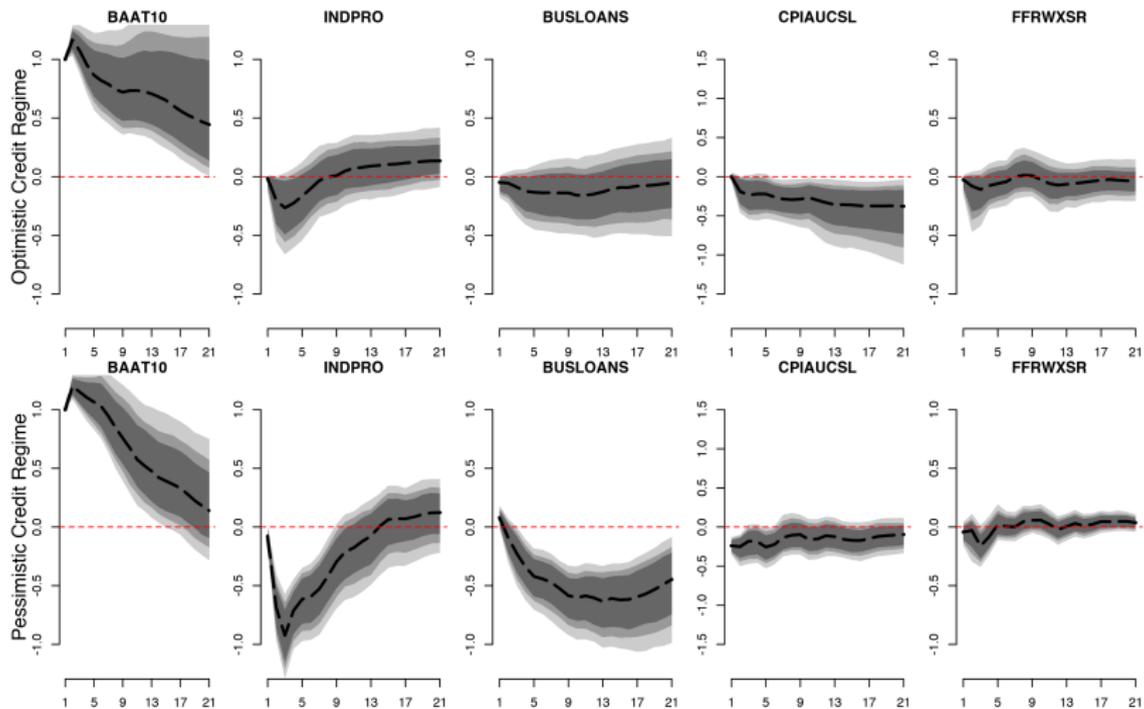


Figure 5: Identification based on recursive ordering (Cholesky)

Concluding remarks

Our results suggest:

- ▶ macrofundamentals are affected by sentiment shocks
- ▶ strong asymmetries across 'optimistic' and 'pessimistic' credit market sentiment regimes
- ▶ only moderate to rather muted effects in the 'optimistic' regime
- ▶ strong impact on the business and credit cycle in the 'pessimistic' regime

Diagnostic expectations and market sentiments in a nonlinear framework provide a valuable behavioral framework for macroeconomic analysis!

References I

-  Balke, Nathan S (2000). 'Credit and economic activity: credit regimes and nonlinear propagation of shocks'. In: *Review of Economics and Statistics* 82.2, pp. 344–349.
-  Barberis, Nicholas, Andrei Shleifer, and Robert Vishny (1998). 'A model of investor sentiment'. In: *Journal of Financial Economics* 49.3, pp. 307–343.
-  Baron, Matthew and Wei Xiong (2017). 'Credit expansion and neglected crash risk'. In: *The Quarterly Journal of Economics* 132.2, pp. 713–764.
-  Bernanke, Ben S. and Mark Gertler (1989). 'Agency Costs, Net Worth, and Business Fluctuations'. In: *American Economic Review* 79, pp. 14–31.
-  Bordalo, Pedro, Nicola Gennaioli, and Andrei Shleifer (2018). 'Diagnostic expectations and credit cycles'. In: *The Journal of Finance* 73.1, pp. 199–227.
-  Carriero, A., T. E. Clark, and M. Marcellino (2015). *Large Vector Autoregressions with asymmetric priors and time varying volatilities*. Working Paper 759. Queen Mary University of London.

References II

-  Chen, Cathy WS and Jack C Lee (1995). 'Bayesian inference of threshold autoregressive models'. In: *Journal of Time Series Analysis* 16.5, pp. 483–492.
-  Fama, Eugene F. (1970). 'Efficient Capital Markets: A Review of Theory and Empirical Work'. In: *The Journal of Finance* 25.2, pp. 383–417.
-  Gertler, Mark and Peter Karadi (2015). 'Monetary policy surprises, credit costs, and economic activity'. In: *American Economic Journal: Macroeconomics* 7.1, pp. 44–76.
-  Greenwood, Robin and Samuel G Hanson (2013). 'Issuer quality and corporate bond returns'. In: *The Review of Financial Studies* 26.6, pp. 1483–1525.
-  Haario, Heikki, Eero Saksman, Johanna Tamminen, et al. (2001). 'An adaptive Metropolis algorithm'. In: *Bernoulli* 7.2, pp. 223–242.
-  Huber, Florian and Martin Feldkircher (2019). 'Adaptive shrinkage in Bayesian vector autoregressive models'. In: *Journal of Business & Economic Statistics* 37.1, pp. 27–39.
-  Kahneman, Daniel and Amos Tversky (1972). 'Subjective probability: A judgment of representativeness'. In: *Cognitive Psychology* 3.3, pp. 430–454.

References III

-  Kiyotaki, Nobuhiro and John Moore (1997). 'Credit cycles'. In: *Journal of Political Economy* 105.2, pp. 211–248.
-  Kubin, Ingrid, Thomas O. Zörner, Laura Gardini, and Pasquale Commendatore (2019). *A credit cycle model with market sentiments*. Working Paper. WU.
-  López-Salido, David, Jeremy C Stein, and Egon Zakrajšek (2017). 'Credit-market sentiment and the business cycle'. In: *The Quarterly Journal of Economics* 132.3, pp. 1373–1426.
-  Matsuyama, Kiminori, Iryna Sushko, and Laura Gardini (2016). 'Revisiting the model of credit cycles with good and bad projects'. In: *Journal of Economic Theory* 163, pp. 525–556.
-  McCracken, Michael W. and Serena Ng (2016). 'FRED-MD: A Monthly Database for Macroeconomic Research'. In: *Journal of Business & Economic Statistics* 34.4, pp. 574–589.
-  Mertens, Karel and Morten O Ravn (2013). 'The dynamic effects of personal and corporate income tax changes in the United States'. In: *American Economic Review* 103.4, pp. 1212–47.

References IV

-  Mian, Atif, Amir Sufi, and Emil Verner (2017). 'Household debt and business cycles worldwide'. In: *The Quarterly Journal of Economics* 132.4, pp. 1755–1817.
-  Nofsinger, John R (2005). 'Social mood and financial economics'. In: *The Journal of Behavioral Finance* 6.3, pp. 144–160.
-  Schularick, Moritz and Alan M Taylor (2012). 'Credit booms gone bust: Monetary policy, leverage cycles, and financial crises, 1870-2008'. In: *American Economic Review* 102.2, pp. 1029–61.
-  Stein, Jeremy C. (2014). *Incorporating Financial Stability Considerations into a Monetary Policy Framework : a speech at the International Research Forum on Monetary Policy, Washington, D.C., March 21, 2014*. [Speech 796](#). Board of Governors of the Federal Reserve System (U.S.)
-  Wu, Jing Cynthia and Fan Dora Xia (2016). 'Measuring the macroeconomic impact of monetary policy at the zero lower bound'. In: *Journal of Money, Credit and Banking* 48.2-3, pp. 253–291.

Diagnostic Expectations

First and second moment:

$$\begin{aligned}\mu_\theta &= \mu_0 + \frac{\theta \sigma_0^2}{\sigma_{-1}^2 + \theta(\sigma_{-1}^2 - \sigma_0^2)}(\mu_0 - \mu_{-1}), \\ \sigma_\theta^2 &= \sigma_0^2 \frac{\sigma_{-1}^2}{\sigma_{-1}^2 + \theta(\sigma_{-1}^2 - \sigma_0^2)},\end{aligned}\tag{9}$$

with

$$\mathbb{E}_t^\theta(\omega_{t+1}) = \mathbb{E}_t(\omega_{t+1}) + \theta[\mathbb{E}_t(\omega_{t+1}) - \mathbb{E}_{t-1}(\omega_{t+1})],\tag{10}$$

where

$$\begin{aligned}\mu_0 &= \mathbb{E}_t(\omega_{t+1}) = \rho \hat{X}_t, \\ \sigma_0^2 &= \sigma_t^2,\end{aligned}\tag{11}$$

and

$$\begin{aligned}\mu_{-1} &= \mathbb{E}_{t-1}(\omega_{t+1}) = \rho^2 \omega_{t-1}, \\ \sigma_{-1}^2 &= \sigma_{t-1}^2.\end{aligned}\tag{12}$$