

Modelling behavioral change in a peer-driven consumer network

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- Literature on endogenous preference change [Benhabib and Day \(1981\)](#)
- Consumption as a social activity [Gaertner and Jungeilges \(1988\)](#),
[Gaertner and Jungeilges \(1993\)](#)
- Emphasis on non-market aspects
- Dominance of deterministic arguments
- Rigorous re-analysis: [Ekaterinchuk et al. \(2017a\)](#), [Ekaterinchuk et al. \(2017b\)](#)
- Stochastic model without interaction : [Jungeilges et al. \(2018\)](#),
[Jungeilges and Ryazanova \(2019\)](#)

Scope of the study

Object: A stochastic consumption model with **interacting** agents

- focus on special case: peer driven
- area of coexisting attractors
- types of noise: additive and parametric

Goal: Focussing on the case of increasing influence of one individual on another, analyse the transition between coexisting attractors closed (closed invariant curves and k -cycles)

- Identify different types of transitions.
- Unravel the "genesis" of the transitions.

Method: Mixed method approach

- Indirect method of studying stochastic dynamics
- Stochastic sensitivity function technique (SSF) **Milstein and Ryashko (1995)**
- Numerical tools **Panchuk (2015)**

$$x_{t+1} = f(x_t) + \varepsilon g(x_t) \xi_t, \quad (1)$$

where f represents the 2D noninvertible map $f : \mathbb{R}_+^2 \rightarrow \mathbb{R}_+^2$

$$f(x_t) = \begin{pmatrix} \frac{b_1}{\rho_x \rho_y} (\alpha_1 x_{1t} (b_1 - \rho_x x_{1t}) + D_{12} x_{2t} (b_2 - \rho_x x_{2t})) \\ \frac{b_2}{\rho_x \rho_y} (\alpha_2 x_{2t} (b_2 - \rho_x x_{2t}) + D_{21} x_{1t} (b_1 - \rho_x x_{1t})) \end{pmatrix} \quad (2)$$

and g denotes the smooth matrix function

$$g(x_t) = \begin{pmatrix} \iota_1 \frac{b_1 D_{12}}{\rho_x \rho_y} x_{2t} & \iota_2 & 0 \\ 0 & 0 & \iota_3 \end{pmatrix}. \quad (3)$$

(i) $\iota = (0, 1, 1)$: additive noise

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Feasible phase region

If $\alpha_1 b_1^2 + D_{12} b_2^2 < 4p_x p_y$, $\alpha_2 b_2^2 + D_{21} b_1^2 < 4p_x p_y$ holds, then $f(S) \subset S$ where

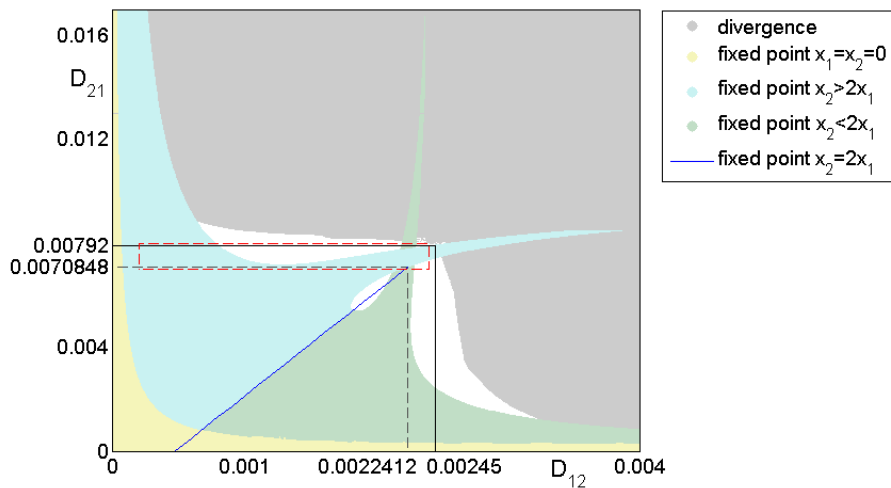
$$S = \left(0, \frac{b_1}{p_x}\right) \times \left(0, \frac{b_2}{p_y}\right) \quad (4)$$

is the feasible phase region.

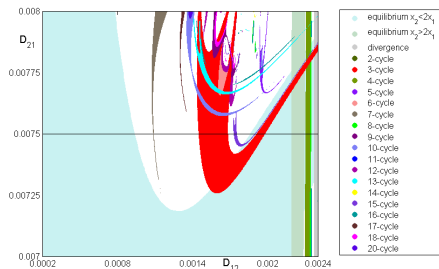
Economic environment: $p = (p_x, p_y) = (\frac{1}{4}, 1)$, $b = (b_1, b_2) = (10, 20)$

- 1 $D_{12} < 0.25(0.01 - \alpha_1)$, $D_{12} < 4(0.0025 - \alpha_2)$, $S = (0, 40) \times (0, 80)$
- 2 Fix learning parameters $\alpha_1 = 0.0002$, $\alpha_2 = 0.00052$
- 3 $D = \{(D_{12}, D_{21}) \mid 0 \leq D_{12} \leq 0.004 \wedge 0 \leq D_{21} \leq 0.016\}$
- 4 $D^e = \{(D_{12}, D_{21}) \mid 0 \leq D_{12} \leq 0.00245 \wedge 0 \leq D_{21} \leq 0.00792\} \subseteq D$,

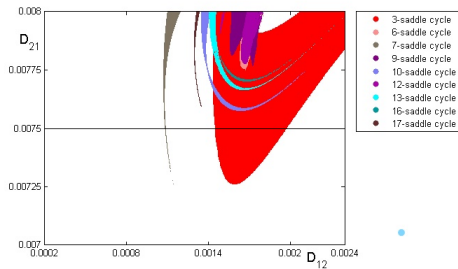
2D bifurcation diagram for D ($D^e \subset D$)



2D bifurcation diagrams

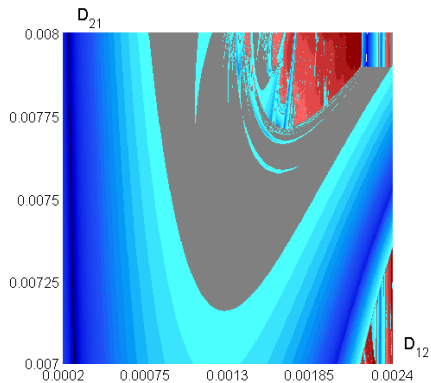


stable k -cycles

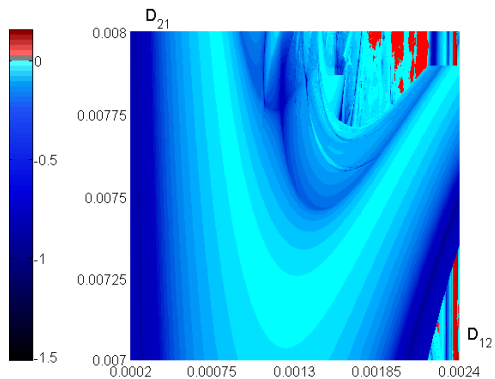


saddle k -cycles

Lyapunov exponents - super chaos

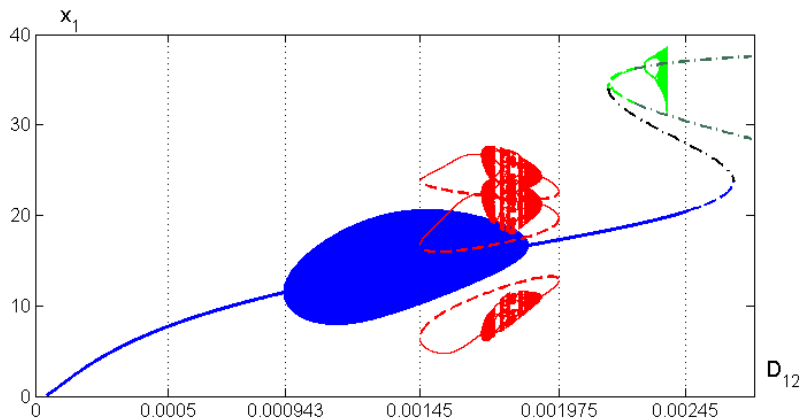


λ_{max}

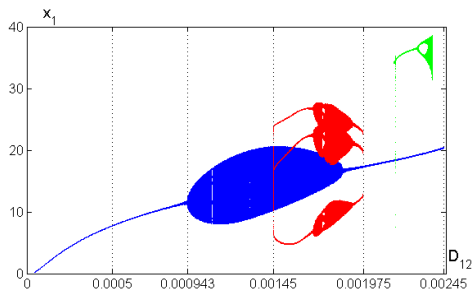


λ_{min}

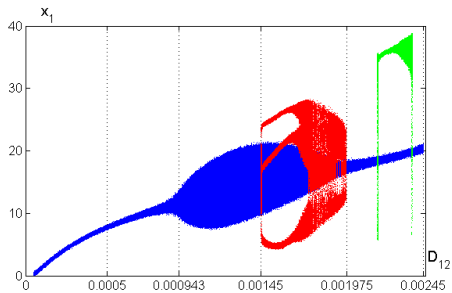
Bifurcation diagram $D_{21} = 0.0075$



Bifurcation diagram: stochastic case (additive)

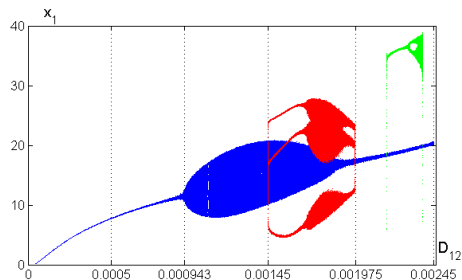


$\varepsilon = 0.01$

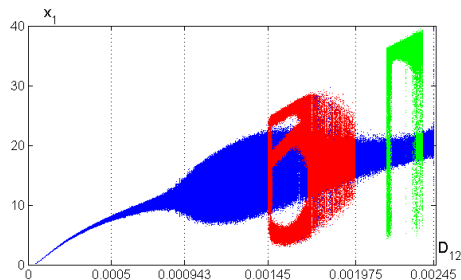


$\varepsilon = 0.1$

Bifurcation diagram: stochastic case (parametric)



$\varepsilon = 0.01$



$\varepsilon = 0.1$

Assumption X

The deterministic consumption system (3) posses a regular attractor.

Notation:

- x_t denotes a solution of the deterministic system (3)
- $X_t \equiv x_t(\varepsilon)$ solution of the stochastic system (1)

Asymptotics

Let $\Delta_t(\varepsilon) = x_t(\varepsilon) - \gamma$ then $z_t = \lim_{\varepsilon \rightarrow 0} \frac{\Delta_t(\varepsilon)}{\varepsilon}$.

Interpretation: For small ε , $V_t = \mathbb{E}[z_t z_t^\top]$ estimates the dispersion of random states around γ .

Sensitivity of a steady state ($\gamma = \bar{x}$)

Basic idea: Sensitivity of a steady state captures the variation of the stochastic trajectory X_t around the stable steady state \bar{x} of the deterministic skeleton.

Sensitivity matrix

The sensitivity matrix W associated with \bar{x} solves $W = FWF' + Q$ where $F = \frac{\partial f}{\partial x}(\bar{x})$ and $Q = g(\bar{x})g(\bar{x})'$.

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Interpretation: $W \approx$ covariance matrix of states

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Density of states

A Gaussian approximation of the density of states $p(x, \varepsilon)$ based on the eigenvalues $\lambda_1, \dots, \lambda_p$ and eigenvectors of W can be given.

Spin off: Confidence ellipse around \bar{x}

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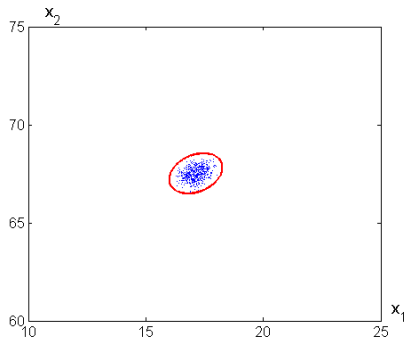
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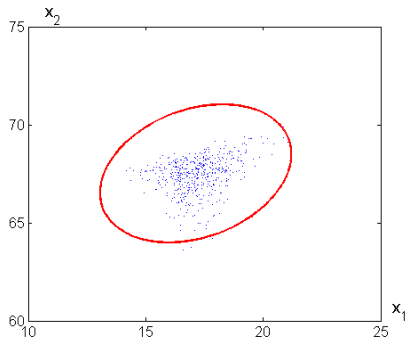
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Steady state: confidence ellipse



additive $\varepsilon = 0.01$



parametric $\varepsilon = 0.1$

Sensitivity of a k -cycle ($\gamma = C_k$)

Cycle

Let $C_k = \{\bar{x}_1, \dots, \bar{x}_k\}$ denote a stable k cycle such that $\bar{x}_{i+1} = f(\bar{x}_i)$ for $i = 1, \dots, k - 1$ and $\bar{x}_1 = f(\bar{x}_k)$.

Sensitivity matrices for the k -cycle

Let W_i denote the sensitivity matrix for the i 'th element of a k -cycle. The elements of $\{W_1, W_2, \dots, W_k\}$ are obtained as: $W_1 = BW_1B' + Q$ and

- for $i = 1, 2, \dots, k - 1$: $W_{i+1} = F_iW_iF_i' + Q_i$ with $F_i = \frac{\partial f}{\partial x}(\bar{x}_i)$,
 $Q_i = g(\bar{x}_i)g(\bar{x}_i)'$
- $B = \prod_{i=1}^k F_i$ and $Q = Q_k + F_kQ_{k-1}F_k' + \dots + F_k \dots F_2Q_1F_2' \dots F_k'$

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Sensitivity function for the k -cycle

The eigenvalues $\lambda_{i1}, \dots, \lambda_{ip}$ of each W_i , $\forall i$, quantify the sensitivity of the k -cycle.

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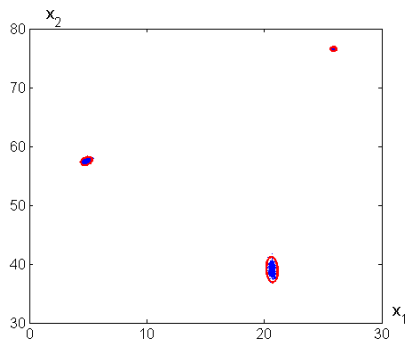
- for $i = 1, 2, \dots, k-1$: $W_{i+1} = F_i W_i F_i' + Q_i$ with $F_i = \frac{\partial f}{\partial x}(\bar{x}_i)$,
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Sensitivity function for the k -cycle

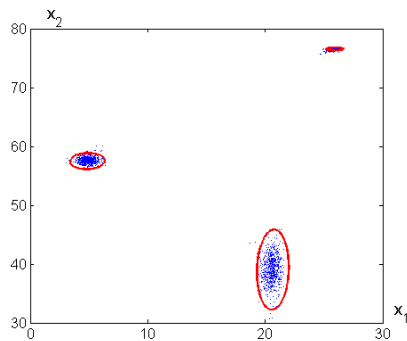
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Spin-off: confidence ellipses around each element of C_k

Confidence sets for a 3-cycle, $\varepsilon = 0.1$



additive



parametric

Sensitivity of a closed invariant curve (CIC)

The attractor of the deterministic system (3) is a closed invariant curve γ .

Definition 1

Let Π_t be the hyperplane orthogonal to γ at point ξ_t . P_t denotes the associated projection matrix (onto Π_t).

The dynamics takes the form

$$z_{t+1} = P_{t+1}[F_t z_t + g_t \xi_t]$$

where $F_t = \frac{\partial f}{\partial x}(\bar{x}_t)$ and $g_t = g(\bar{x}_t)$

Result 1

$V_t = \mathbb{E}[z_t z_t^\top]$ satisfies

$$V_{t+1} = P_{t+1}[F_t V_t F_t^\top + G_t]P_{t+1} \quad (5)$$

with $G_t = g_t g_t^\top$.

SSF closed invariant curve: Periodic case

- γ consists of a set of k cycles.
- γ exponentially stable \Rightarrow (5) has a stable k periodic solution M_t such that $\lim_{t \rightarrow \infty} (M_t - V_t) = 0$

Determination of M_t s

$M_1 = P_1[\Phi M_1 \Phi^\top] P_1$ where $\Phi = F_k P_k F_{k-1} \cdots p_2 F_1$ and $Q = Q^{(k)}$

$$Q^{(0)} = 0 \quad (6)$$

$$Q^{(j)} = P_{j+1}[F_j Q^{(j-1)} F_j^\top + G_j] P_{j+1} \quad j = 1, 2, \dots, k-1 \quad (7)$$

$$Q^{(k)} = F_k Q^{(k-1)} F_k^\top + G_k \quad (8)$$

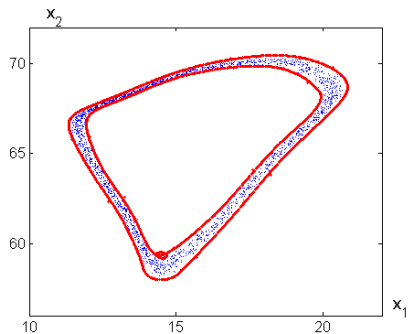
$$M_{t+1} = P_{t+1}[F_t M_t F_t^\top + G_t] P_{t+1}$$

Interpretation: $\{M_1, M_2, \dots, M_k\}$ characterize SF of the k -cycle. For any $x_i \in \gamma$ $M_i \approx \varepsilon^2 M_i$ covariance matrix of states in the hyperplane Π_t orthogonal to γ at point \bar{x}_i .

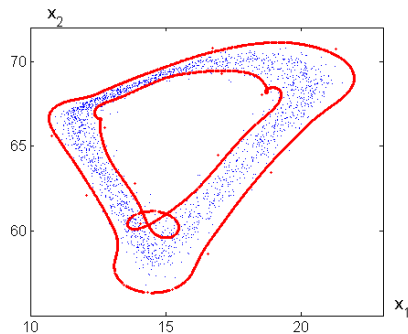
Closed invariant curve: Quasiperiodic case

- $\bar{x} \in \gamma$ and consider the solution x_t with $x_0 = \bar{x}$
- Points of the solution lie everywhere dense on γ .
- For any $\delta > 0$ there exists a k such that $|\bar{x}_{k+1} - \bar{x}_1| < \delta$.
- Consider the points $\{\bar{x}_1, \bar{x}_2, \dots, \bar{x}_k\}$ as elements of a k -cycle as a δ approximation of the initial quasiperiodic solution.
- Use method devised for the *periodic case* to obtain the SSF for γ .

CIC with confidence band, $\varepsilon = 0.05$

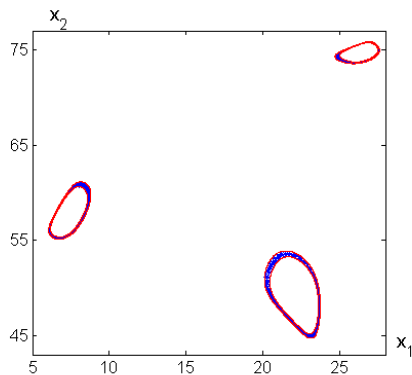


additive

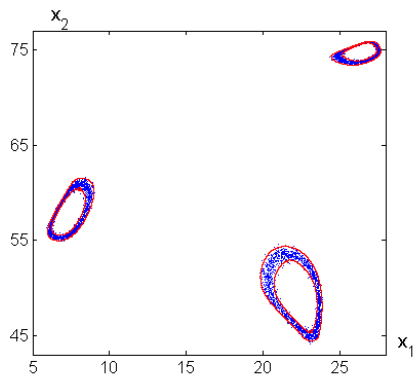


parametric

Confidence bands for 3-part CIC, $\varepsilon = 0.05$

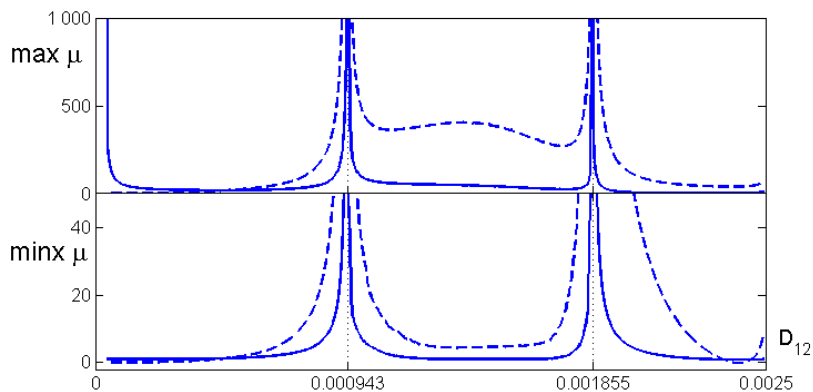


additive



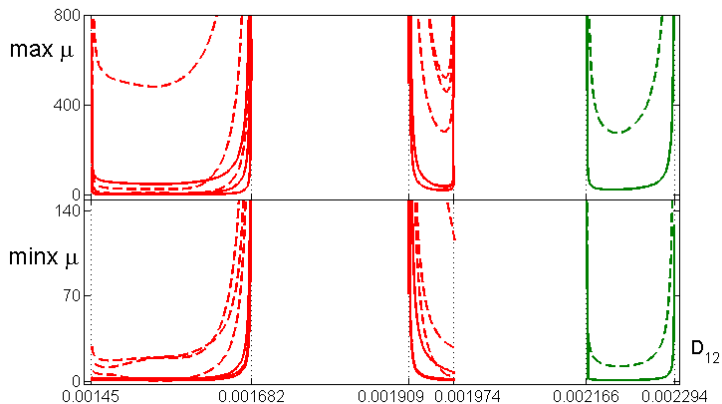
parametric

Sensitivity function for the "spindle"



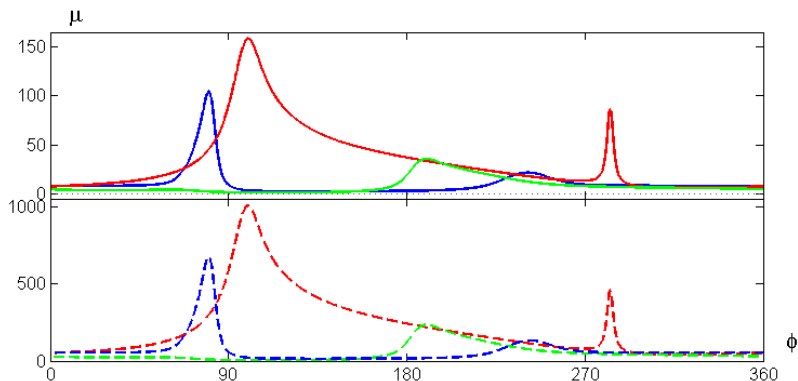
$$D_{21} = 0.0075$$

SSF for 3-cycles



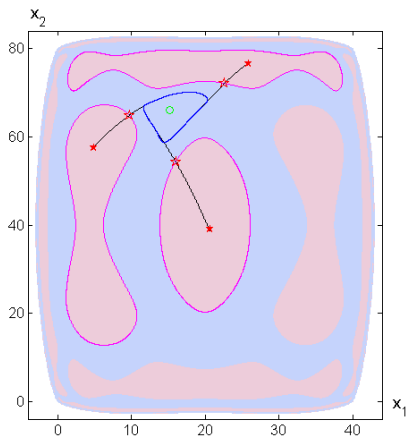
$$D_{21} = 0.0075$$

SSF for 3-part CIC



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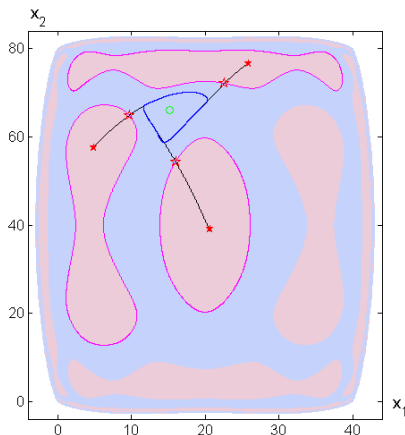
Coexistence: CIC and 3-cycle (total)



$$D_{21} = 0.0075, D_{12} = 0.00157$$

Thank you CompDTIME

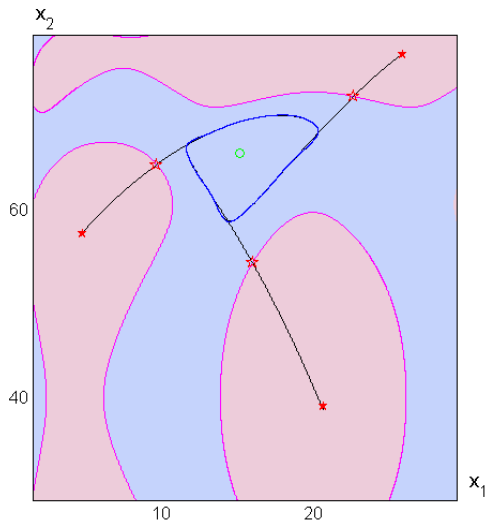
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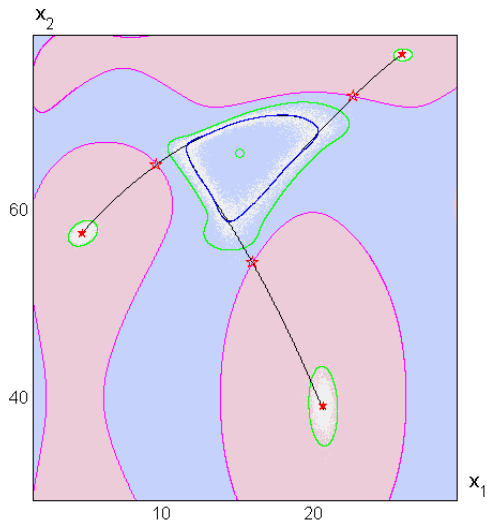
Thank you CompDTIME

Coexistence: CIC and 3-cycle (zoom)



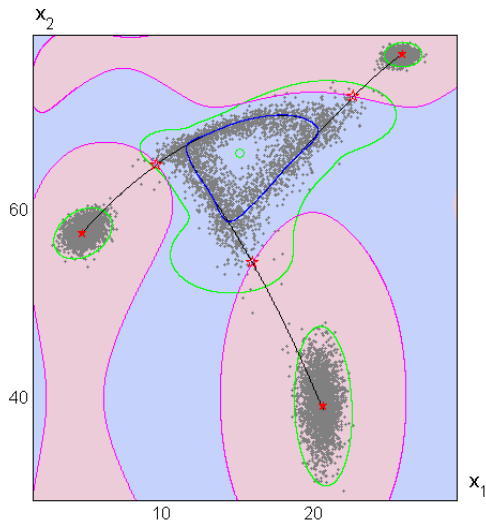
$$D_{21} = 0.0075, D_{12} = 0.00157$$

Coexistence: CIC and 3-cycle, additive noise $\varepsilon = 0.2$



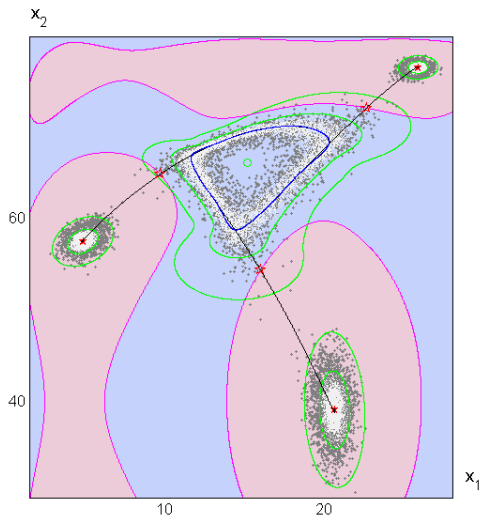
$$D_{21} = 0.0075, D_{12} = 0.00157$$

Transition: CIC \mapsto 3-cycle, additive noise, $\varepsilon = 0.5$



$$D_{21} = 0.0075, D_{12} = 0.00157$$

Transition: CIC \mapsto 3-cycle, additive noise, $\varepsilon = 0.2, \varepsilon = 0.5$



$$D_{21} = 0.0075, D_{12} = 0.00157$$

Conclusion

- Types of transitions: $CIC \mapsto 3\text{-cycle}$
- Key elements in the genesis of transition:
 - 1 location of the steady state or cycle elements in their respective basins of attraction,
 - 2 sensitivity of the attractor as reflected in respective confidence ellipses.
- Transitions are more likely to occur under parametric noise than under additive noise.
- The noise levels at which transitions become likely depends on the level of influence.
- The unstable manifold of the saddle k -cycle plays a significant role for the transition process.
- Unstable manifolds should be considered in the modelling of behavioral transition.

References I

- Benhabib, J. and Day, R. H. (1981). Rational choice and erratic behaviour. *The Review of Economic Studies*, 48(3):459–471.
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